



TRINIDAD CEMENT LIMITED

# CONSOLIDATED INTERIM FINANCIAL REPORT

FOR THE SIX MONTHS ENDED JUNE 30, 2012

## CONSOLIDATED STATEMENT OF INCOME

TT\$'000	UNAUDITED Three Months Apr to Jun		UNAUDITED Six Months Jan to Jun		AUDITED Year Jan to Dec
	2012	2011	2012	2011	2011
	<b>CONTINUING OPERATIONS:</b>				
<b>REVENUE</b>	<b>423,908</b>	<b>380,928</b>	<b>788,983</b>	<b>759,512</b>	<b>1,560,860</b>
<b>Earnings before interest, tax, depreciation &amp; amortisation (EBITDA)</b>	<b>21,533</b>	<b>10,720</b>	<b>33,934</b>	<b>42,558</b>	<b>84,274</b>
Depreciation	(35,609)	(43,691)	(72,894)	(80,873)	(170,979)
Impairment charges and write-offs	-	-	-	-	(79,386)
<b>Operating Loss</b>	<b>(14,076)</b>	<b>(32,971)</b>	<b>(38,960)</b>	<b>(38,315)</b>	<b>(166,091)</b>
Restructuring expenses	(32,285)	(18,314)	(40,291)	(18,314)	(103,201)
Finance costs	(59,428)	(40,037)	(110,717)	(80,490)	(187,960)
<b>Loss before taxation from continuing operations</b>	<b>(105,789)</b>	<b>(91,322)</b>	<b>(189,968)</b>	<b>(137,119)</b>	<b>(457,252)</b>
Taxation	9,898	31,716	20,889	49,387	72,823
<b>Loss for the year from continuing operations</b>	<b>(95,891)</b>	<b>(59,606)</b>	<b>(169,079)</b>	<b>(87,732)</b>	<b>(384,429)</b>
<b>DISCONTINUED OPERATIONS:</b>					
Operating loss for the year from discontinued operations	-	(421)	-	(717)	(1,681)
Gain on disposal of discontinued operations	-	10,169	-	10,169	11,092
Net Income for the year from discontinued operations	-	9,748	-	9,452	9,411
<b>Loss for the period</b>	<b>(95,891)</b>	<b>(49,858)</b>	<b>(169,079)</b>	<b>(78,280)</b>	<b>(375,018)</b>
<b>Attributable to:</b>					
Shareholders of the Parent	(84,471)	(40,038)	(145,298)	(62,675)	(325,315)
Non-controlling Interests	(11,420)	(9,820)	(23,781)	(15,605)	(49,703)
	<b>(95,891)</b>	<b>(49,858)</b>	<b>(169,079)</b>	<b>(78,280)</b>	<b>(375,018)</b>
<b>Basic and diluted (Loss)/ Earnings per Share - cents:</b>					
From Continuing Operations	(34)	(19)	(59)	(28)	(135)
From Discontinued Operations	-	3	-	3	3
	<b>(34)</b>	<b>(16)</b>	<b>(59)</b>	<b>(25)</b>	<b>(132)</b>

## CONSOLIDATED STATEMENT OF COMPREHENSIVE INCOME

TT\$'000	UNAUDITED Three Months Apr to Jun		UNAUDITED Six Months Jan to Jun		AUDITED Year Jan to Dec
	2012	2011	2012	2011	2011
	<b>Loss after Taxation</b>				
Currency translation	(108)	(2,158)	(1,001)	1,098	(765)
Change in fair value of swap, net of tax	-	20,599	-	22,984	22,984
	<b>(95,999)</b>	<b>(31,417)</b>	<b>(170,080)</b>	<b>(54,198)</b>	<b>(352,799)</b>
<b>Attributable to:</b>					
Shareholders of the Parent	(84,496)	(21,186)	(146,146)	(38,677)	(302,805)
Non-controlling Interests	(11,503)	(10,231)	(23,934)	(15,521)	(49,994)
	<b>(95,999)</b>	<b>(31,417)</b>	<b>(170,080)</b>	<b>(54,198)</b>	<b>(352,799)</b>

## CONSOLIDATED STATEMENT OF FINANCIAL POSITION

TT\$'000	UNAUDITED 30.06.2012	UNAUDITED 30.06.2011	AUDITED 31.12.2011
Non-Current Assets	3,103,859	3,310,770	3,144,383
Current Assets	862,414	825,267	808,662
Current Liabilities	(638,315)	(2,217,259)	(2,390,689)
Non-Current Liabilities	(2,329,591)	(452,000)	(394,225)
<b>Total Net Assets</b>	<b>998,367</b>	<b>1,466,778</b>	<b>1,168,131</b>
Share Capital	466,206	466,206	466,206
Reserves	513,368	923,126	659,514
<b>Equity attributable to Shareholders of the Parent</b>	<b>979,574</b>	<b>1,389,332</b>	<b>1,125,720</b>
Non-controlling Interests	18,793	77,446	42,411
<b>Total Equity</b>	<b>998,367</b>	<b>1,466,778</b>	<b>1,168,131</b>

## DIRECTORS' STATEMENT

### Performance

For the first six months of 2012, Group Revenue of \$789.0m exceeded the prior year comparative by \$29.5m or 3.7% due to higher pricing as domestic and export cement volumes were 5% and 24% respectively lower than the prior year comparatives. The Trinidad and Barbados markets saw volume declines of 12% and 11% respectively due to soft demand whilst the lower exports were due to reduced production as a result of the labour strike in Trinidad and plant difficulties in Barbados. Pre-mixed volumes were flat compared with the prior year.

Earnings before Interest, Taxes, Depreciation and Amortisation (Ebitda) was \$33.9m compared with \$42.6m for the prior year period. This fell short of expectations as the first six months was significantly affected by the general labour strike at the Trinidad plant which started on February 27th and continued to May 26th. During this period, cement and clinker were imported to ensure the domestic market was adequately supplied at a higher cost to the Group. Export sales from this plant were not possible. The plants in Jamaica and Barbados, at the same time, were not able to achieve expected production levels, suffering numerous breakdowns, due to inadequate spares as a result of a lack of working capital. The working capital difficulty was remedied in the last week of June with the execution of two sales contracts which resulted in advanced payments of US\$12m into the Group.

The Group incurred additional restructuring expenses of \$40.3m in the six months as the execution of the debt restructuring agreements did not take place until May 10th and all conditions precedent satisfied until June 15th. These expenses have to be recorded in the month in which the legal and other advisory services are rendered.

Net Finance expense of \$110.7m is \$30.2m higher

than the prior year comparative as the expense for 2012 include an additional 200 basis points in interest cost in accordance with the terms of the debt restructuring. The expense for 2012 was also negatively impacted by exchange losses of \$9.8m (2011 - \$1.4m) from our Jamaica operations.

In the second quarter of 2012, revenue of \$423.9m surpassed the prior year period by \$43.0m despite an 11% decline in sales volume as a result of higher pricing, which produced an improvement in Ebitda of \$10.8m or 101%. However, this was eroded by higher finance and restructuring costs resulting in a loss before taxation of \$105.8m which was 16% higher than the 2011 period.

In the balance sheet, loans amounting to \$1.9 billion have been reclassified from current into loan term as the Group completed on June 15 its debt restructuring exercise. Repayment will commence in March 2013 and spread until December 2018 when a bullet payment representing 42.6% of the restructured debt will be payable. The cash balance at the end of the 2012 half year is much improved by the advance payments arising from the two sales contracts. Cash generated from operations was below expectations whilst capital expenditure amounted to \$23.7m.

### Outlook

With the debt restructuring exercise completed, the Group has refocused on its businesses in a still challenging environment. The receipt of the advanced payments will enable critical plant refurbishment to take place so that plant performance will improve. The strike at the Trinidad plant ended on May 26th and the plant has returned to full production whilst the labour dispute with the union is scheduled for hearing at the Industrial Court in October. The Group expects an improved 2012 second half performance.

Andy J. Bhajan

Andy J. Bhajan  
Group Chairman  
August 3, 2012

Dr. Rollin Bertrand

Dr. Rollin Bertrand  
Director/Group CEO  
August 3, 2012

## CONSOLIDATED STATEMENT OF CASH FLOWS

TT\$'000	UNAUDITED Six Months Jan to Jun		AUDITED Year Jan to Dec
	2012	2011	2011
	<b>Loss before Taxation from Continuing Operations</b>		
Profit before Taxation from Discontinued Operations	-	9,452	9,411
<b>Loss before Taxation</b>	<b>(189,968)</b>	<b>(127,667)</b>	<b>(447,841)</b>
Adjustment for non-cash items	188,512	185,633	553,247
	(1,456)	57,966	105,406
Changes in working capital	85,880	6,664	55,034
	84,424	64,630	160,440
Net Interest, taxation and pension contributions paid	(3,805)	(11,444)	(59,626)
Net cash generated by operating activities	80,619	53,186	100,814
Net cash used in investing activities	(23,700)	(21,726)	(31,175)
Net cash generated by/(used in) financing activities	36,569	3,563	(32,565)
Increase in cash and cash equivalents	93,488	35,023	37,074
Currency adjustment - opening balance	(259)	(148)	(59)
Net cash/(borrowings) - beginning of year	57,308	(86,565)	20,293
<b>Net cash/(borrowings) - end of year</b>	<b>150,537</b>	<b>(51,690)</b>	<b>57,308</b>

## CONSOLIDATED STATEMENT OF CHANGES IN EQUITY

TT\$'000	UNAUDITED Six Months Jan to Jun	UNAUDITED Six Months Jan to Jun	AUDITED Year Jan to Dec
	2012	2011	2011
	<b>Balance at beginning of period</b>		
	<b>1,125,720</b>	<b>1,424,907</b>	<b>1,424,907</b>
Currency translation and other adjustments	(848)	1,014	(474)
Allocation to employees of ESOP shares, net of dividend	-	3,102	3,385
Change in fair value of swap, net of tax	-	22,984	22,984
Loss after taxation	(145,298)	(62,675)	(325,315)
Dividends forfeited	-	-	233
<b>Balance at end of period</b>	<b>979,574</b>	<b>1,389,332</b>	<b>1,125,720</b>



TRINIDAD CEMENT LIMITED

# CONSOLIDATED INTERIM FINANCIAL REPORT

FOR THE SIX MONTHS ENDED JUNE 30, 2012 (CONTINUED)

SEGMENT INFORMATION					
TTS'000	CEMENT	CONCRETE	PACKAGING	CONSOLIDATION ADJUSTMENTS	TOTAL
<b>UNAUDITED SIX MONTHS JAN TO JUN 2012</b>					
<b>Revenue</b>					
Total	837,009	62,168	38,383	-	937,560
Intersegment	(113,348)	-	(35,229)	-	(148,577)
Third Party	723,661	62,168	3,154	-	788,983
(Loss)/Profit before tax	(190,675)	(4,743)	3,005	2,445	(189,968)
Depreciation and impairment	71,031	3,309	1,014	(2,460)	72,894
Segment Assets	4,692,933	154,136	116,422	(997,218)	3,966,273
Segment Liabilities	3,686,239	59,178	35,795	(813,306)	2,967,906
Capital expenditure	22,108	1,436	156	-	23,700
<b>UNAUDITED SIX MONTHS JAN TO JUN 2011</b>					
<b>Revenue</b>					
Total	822,776	59,404	43,673	-	925,853
Intersegment	(129,074)	-	(37,267)	-	(166,341)
Third Party	693,702	59,404	6,406	-	759,512
(Loss)/Profit before tax	(138,002)	2,090	4,263	3,982	(127,667)
Depreciation	78,248	4,418	1,083	(2,876)	80,873
Segment Assets	4,723,398	164,482	111,426	(863,269)	4,136,037
Segment Liabilities	3,153,298	63,130	37,235	(584,404)	2,669,259
Capital expenditure	20,526	1,200	-	-	21,726
<b>AUDITED YEAR END JAN TO DEC 2011</b>					
<b>Revenue</b>					
Total	1,691,382	116,242	91,036	-	1,898,660
Intersegment	(257,287)	-	(80,513)	-	(337,800)
Third Party	1,434,095	116,242	10,523	-	1,560,860
(Loss)/Profit before tax	(502,869)	(425)	8,901	46,552	(447,841)
Depreciation and impairment	245,367	8,543	2,159	(5,705)	250,364
Segment Assets	4,562,639	162,144	114,463	(886,201)	3,953,045
Segment Liabilities	3,406,799	60,825	36,365	(719,075)	2,784,914
Capital expenditure	38,484	1,856	381	-	40,721

**Notes:**

**1. Basis of Preparation**

The summary consolidated financial statements are prepared in accordance with criteria developed by management. Under management's established criteria, management discloses the summary consolidated statement of financial position, summary consolidated statement of income, summary consolidated statement of comprehensive income, summary consolidated statement of changes in equity and summary consolidated statement of cash flows.

**2. Accounting Policies**

Accounting policies used in the preparation of these financial statements are consistent with those used in the audited financial statements for the year ended December 31, 2011. The Group has adopted all the new and revised accounting standards and interpretations that are mandatory for annual accounting periods beginning on or after January 01, 2012 and which are relevant to the Group's operations. The adoption of these standards and interpretations did not have any material effect on the Group's financial position or results.

**3. Earnings Per share**

Earnings per share (EPS) is calculated by dividing the net profit attributable to shareholders of

the Parent by the weighted average number of ordinary shares outstanding during the period. The weighted average number of ordinary shares in issue for the period has been determined by deducting from the total number of issued shares of 249.765M, the 3.752M (2011: 4.121M) shares that were held as unallocated shares by our ESOP.

**4. Segment Information**

Management's principal reporting and decision making are by product and accordingly the segment information is so presented.

**5. Going Concern /Debt Restructuring**

The Group successfully completed the restructuring of its debt portfolio in June 2012, which has effectively re-set its debt service obligations, starting from December 2012. The current economic environment remains challenging and as a result the Group reported a net loss before taxes for the half year of \$190.0 million. The Group continues to undertake initiatives to improve its cost structure and enhance revenue streams. Notwithstanding these ongoing initiatives, the Directors have concluded that the current financial position of the Group and weak construction demand still represent a material uncertainty that may impact the ability of the group to continue as a going concern.