

# CONSOLIDATED UNAUDITED INTERIM FINANCIAL REPORT

## FOR THE THREE MONTHS ENDED MARCH 31, 2011

### CONSOLIDATED STATEMENT OF COMPREHENSIVE INCOME

| J\$'000   | UNAUDITED                  | UNAUDITED                  | AUDITED            |
|---|----------------------------|----------------------------|--------------------|
|   | Three months<br>Jan to Mar | Three months<br>Jan to Mar | Year<br>Jan to Dec |
|   | 2011                       | 2010                       | 2010               |
| Sales (Cement tonnes) – Local                             | 142,637                    | 157,649                    | 531,605            |
| Sales (Cement tonnes) – Export                            | 52,063                     | 39,004                     | 195,163            |
| Sales (Clinker tonnes) – Export                           | 18,480                     | 4,451                      | 69,418             |
| <b>Revenue</b>  | <b>2,064,115</b>           | <b>2,156,940</b>           | <b>7,929,783</b>   |
| <b>Operating (loss)/profit</b>                            | <b>(276,889)</b>           | <b>84,707</b>              | <b>(2,010,378)</b> |
| Interest income   | 560                        | 237                        | 812                |
| Interest expense  | (100,688)                  | (74,854)                   | (333,452)          |
| Gain/(loss) on currency exchange                          | 2,979                      | (3,208)                    | 100,658            |
| <b>(Loss)/profit before taxation</b>                      | <b>(374,038)</b>           | <b>6,882</b>               | <b>(2,242,360)</b> |
| Taxation credit/(charge)                                  | 124,561                    | (2,325)                    | 685,167            |
| <b>Net (loss)/profit for the year</b>                     | <b>(249,477)</b>           | <b>4,557</b>               | <b>(1,557,193)</b> |
| <b>Total comprehensive (loss)/income</b>                  | <b>(249,477)</b>           | <b>4,557</b>               | <b>(1,557,193)</b> |
| (Loss)/earnings per ordinary stock unit – Basic & Diluted | (0.29)                     | 0.01                       | (1.83)             |
| Operating profit /revenue ratio                           | (13%)                      | 4%                         | (25%)              |

### DIRECTORS' STATEMENT

The Group's consolidated loss after tax for the first quarter of 2011 was \$250M compared to a profit of \$5M in the corresponding prior year period. Total cement sales volumes were 1% below 2010; domestic sales were 10% behind, while export sales improved by 33%. This, however, resulted in an unfavorable market mix leading to revenues falling short by \$93M. This situation has been exacerbated by clinker production being 6% below the 2010 record performance and by continuing increases in energy costs. Political instability and rising geopolitical tensions in the Middle East have occasioned the price of heavy fuel oils rising by 25% over the average price for 2010, and this directly impacts electricity prices.

On the domestic demand side, we have seen over the last quarter a total demand equivalent to that of the first quarter of 2010. This represents the first time since the third quarter of 2008 that demand has not declined and is indicative, we hope, of turnaround in the recession that Jamaica has experienced over the past years. While total demand appears to be stabilising, it is to be noted however that Carib Cement's market share has declined and the upswing in the market has been of greater benefit to the importers of dumped cement. Management will continue to look at ways to enhance our value proposition in the local market and regain lost market share.

Our focus on maximising export sales to optimize our asset utilization has continued with the Company entering new markets in the Dominican Republic this quarter. We recently signed an agreement with a prominent Haitian firm that we expect will result in significant increased sales to Haiti in the medium term. We are also focused

on Central and South American markets and continue to work assiduously towards finalising a significant supply contract in that regard.

#### Outlook

We are heartened by the signs that Jamaica is emerging from the recession of the last three years although we need to be cognisant of the fact that the economy remains fragile. Nonetheless, the success of various anti-crime and violence initiatives, the currency stability and the fiscal discipline maintained by the Government are all indicators that the Jamaican business environment is improving. It is well established that cement demand is strongly correlated to economic growth so that, with an improved economy, we expect to see improved performance.

While we will continue to focus on revenue growth and cost containment, steps are also being taken to re-engineer the debt profile of the company to ensure that the working capital and liquidity needed to operate effectively is in place. To this end, in conjunction with the Parent Company, Carib Cement has completed a complete review of its past performance and future business plans with FTI Consulting, an international consulting firm with extensive experience in debt restructuring in several industries, including the cement industry. These independent consultants were engaged to review and evaluate the operations of the TCL Group by the lending agencies that have outstanding loans with the Group. Discussions have been advanced between the TCL Group and its lending institutions and the debt restructuring exercise is expected to be completed during the next quarter.



**Brian Young**  
Chairman  
May 17, 2011



**Dr. Rollin Bertrand**  
Director/Group CEO  
May 17, 2011

### CONSOLIDATED STATEMENT OF CASH FLOWS

| J\$'000  | UNAUDITED                  | UNAUDITED                  | AUDITED            |
|--|----------------------------|----------------------------|--------------------|
|  | Three Months<br>Jan to Mar | Three Months<br>Jan to Mar | Year<br>Jan to Dec |
|  | 2011                       | 2010                       | 2010               |
| <b>Net (loss)/profit before taxation</b>             | <b>(374,038)</b>           | <b>6,882</b>               | <b>(2,242,360)</b> |
| Adjustment for non-cash items                        | 204,564                    | 164,765                    | 623,207            |
|  | (169,474)                  | 171,647                    | (1,619,153)        |
| Change in working capital                            | 392,058                    | (314,972)                  | 625,931            |
| Taxation paid  | –                          | –                          | (17,835)           |
| Net cash generated by/(used in) operating activities | 222,584                    | (143,325)                  | (1,011,057)        |
| Net cash used in investing activities                | (33,715)                   | (131,220)                  | (362,038)          |
| Net cash (used in)/provided by financing activities  | (103,642)                  | 121,794                    | 1,277,122          |
| Increase/(decrease) in cash and short term funds     | 85,227                     | (152,751)                  | (95,973)           |
| Cash and short term funds – beginning of period      | (14,097)                   | 81,876                     | 81,876             |
| <b>Cash and short term funds – end of period</b>     | <b>71,130</b>              | <b>(70,875)</b>            | <b>(14,097)</b>    |
| <b>Represented by:</b>                               |                            |                            |                    |
| Cash and short-term deposits                         | 167,385                    | 121,641                    | 154,056            |
| Bank overdraft                                       | (96,255)                   | (192,516)                  | (168,153)          |
|  | <b>71,130</b>              | <b>(70,875)</b>            | <b>(14,097)</b>    |

### CONSOLIDATED STATEMENT OF CHANGES IN EQUITY

| J\$'000                               | UNAUDITED                  | UNAUDITED                  | AUDITED            |
|---------------------------------------|----------------------------|----------------------------|--------------------|
|                                       | Three months<br>Jan to Mar | Three months<br>Jan to Mar | Year<br>Jan to Dec |
|                                       | 2011                       | 2010                       | 2010               |
| <b>Balance at beginning of period</b> | <b>3,022,553</b>           | <b>3,240,096</b>           | <b>3,240,096</b>   |
| Issue of preference shares            | –                          | 1,339,650                  | 1,339,650          |
| Total comprehensive (loss)/income     | (249,477)                  | 4,557                      | (1,557,193)        |
| <b>Balance at end of period</b>       | <b>2,773,076</b>           | <b>4,584,303</b>           | <b>3,022,553</b>   |

### SEGMENT INFORMATION

| J\$'000                                       | Cement           | Gypsum and<br>Pozzolan | Adjustments<br>and<br>Eliminations | Consolidated     |
|---|------------------|------------------------|------------------------------------|------------------|
| <b>UNAUDITED THREE MONTHS JAN TO MAR 2011</b> |                  |                        |                                    |                  |
| <b>Revenue</b>                                |                  |                        |                                    |                  |
| External customers                            | 2,029,280        | 34,835                 | –                                  | 2,064,115        |
| Inter-segment                                 | 2,275            | 37,264                 | (39,539)                           | –                |
| <b>Total Revenue</b>                          | <b>2,031,555</b> | <b>72,099</b>          | <b>(39,539)</b>                    | <b>2,064,115</b> |
| Depreciation and amortisation                 | 95,434           | 3,992                  | –                                  | 99,426           |
| Segment (loss) before tax                     | (345,233)        | (28,805)               | –                                  | (374,038)        |
| Operating assets                              | 8,992,244        | 358,146                | (276,025)                          | 9,074,365        |
| Operating liabilities                         | 5,965,324        | 87,228                 | 248,737                            | 6,301,289        |
| Capital expenditure                           | 34,273           | 290                    | –                                  | 34,563           |
| <b>UNAUDITED THREE MONTHS JAN TO MAR 2010</b> |                  |                        |                                    |                  |
| <b>Revenue</b>                                |                  |                        |                                    |                  |
| External customers                            | 2,146,237        | 10,703                 | –                                  | 2,156,940        |
| Inter-segment                                 | 1,966            | 69,707                 | (71,673)                           | –                |
| <b>Total Revenue</b>                          | <b>2,148,203</b> | <b>80,410</b>          | <b>(71,673)</b>                    | <b>2,156,940</b> |
| Depreciation and amortisation                 | 82,696           | 4,916                  | –                                  | 87,612           |
| Segment (loss)/profit before taxation         | (28,430)         | 45,201                 | (9,889)                            | 6,882            |
| Operating assets                              | 9,164,469        | 403,083                | (205,343)                          | 9,362,209        |
| Operating liabilities                         | 4,818,079        | 47,067                 | (87,240)                           | 4,777,906        |
| Capital expenditure                           | 130,214          | 1,006                  | –                                  | 131,220          |
| <b>AUDITED YEAR JAN TO DEC 2010</b>           |                  |                        |                                    |                  |
| <b>Revenue</b>                                |                  |                        |                                    |                  |
| External customers                            | 7,747,425        | 182,358                | –                                  | 7,929,783        |
| Inter-segment                                 | 9,620            | 281,096                | (290,716)                          | –                |
| <b>Total Revenue</b>                          | <b>7,757,045</b> | <b>463,454</b>         | <b>(290,716)</b>                   | <b>7,929,783</b> |
| Depreciation and amortisation                 | 368,710          | 18,142                 | –                                  | 386,852          |
| Segment (loss)/profit before taxation         | (2,243,892)      | (14,703)               | 16,235                             | (2,242,360)      |
| Operating assets                              | 9,030,950        | 371,070                | (202,432)                          | 9,199,588        |
| Operating liabilities                         | 6,203,292        | 71,892                 | (98,149)                           | 6,177,035        |
| Capital expenditure                           | 356,429          | 5,731                  | –                                  | 362,160          |

### CONSOLIDATED STATEMENT OF FINANCIAL POSITION

| J\$'000                 | UNAUDITED<br>31.03.2011 | UNAUDITED<br>31.03.2010 | AUDITED<br>31.12.2010 |
|-------------------------|-------------------------|-------------------------|-----------------------|
| Non-current assets      | 6,081,807               | 5,795,793               | 6,040,760             |
| Current assets          | 2,992,558               | 3,566,416               | 3,158,828             |
| Current liabilities     | (4,006,071)             | (3,553,494)             | (3,998,079)           |
| Non-current liabilities | (2,295,218)             | (1,224,412)             | (2,178,956)           |
| <b>Total net assets</b> | <b>2,773,076</b>        | <b>4,584,303</b>        | <b>3,022,553</b>      |
| Ordinary share capital  | 1,808,837               | 1,808,837               | 1,808,837             |
| Preference share        | 1,339,650               | 1,339,650               | 1,339,650             |
| (Deficit) reserves      | (375,411)               | 1,435,816               | (125,934)             |
| <b>Group equity</b>     | <b>2,773,076</b>        | <b>4,584,303</b>        | <b>3,022,553</b>      |

### NOTES

#### 1. Accounting Policies

Accounting policies used in the preparation of these financial statements are consistent with those used in the audited financial statements for the year ended December 31, 2010. The Group has adopted all new and revised accounting standards and interpretations that are mandatory for annual accounting periods beginning on or after January 1, 2010 and which are relevant to the Group's operations. The adoption of these standards and interpretations did not have any material effect on the Group's financial position or results.

#### 2. Segment Information

Management's principal reporting and decision-making are by product and accordingly the segment information is so presented.

#### 3. Going Concern

Caribbean Cement Company Limited and its subsidiaries (CCCL Group) reported significant losses for the year 2010 and a working capital deficit at December 31, 2010. In addition, the ultimate parent, Trinidad Cement Limited was in default of its obligations under several loan agreements and as such the lenders could demand immediate repayment which

TCL is not in a position to meet. CCCL's major productive assets which are leased from TCL and its own fixed and floating assets are included in the security for these loans and should lenders enforce their security, there is a material risk that CCCL may not be able to continue as a going concern.

TCL has commenced negotiations with its lenders for a re-profiling of its debts and the lenders are participating in the process without prejudice to their existing legal rights. Upon the successful re-profiling of TCL's debt, directors propose to negotiate with TCL a reduction in the lease charges to the CCCL Group. Additionally, a number of significant new sales contracts are being pursued which have the potential to return CCCL to profitability.

The directors have a reasonable expectation that the CCCL Group will have, based on the plans and strategies as outlined in the preceding paragraph, adequate cash flows and profitability that will allow the CCCL Group to continue in operational existence in the foreseeable future. For these reasons, the directors continue to adopt the going concern basis in preparing these financial statements.